

# Three Point Shooting and Efficient Mixed Strategies: An Indirect Evolutionary Game Theoretic Approach

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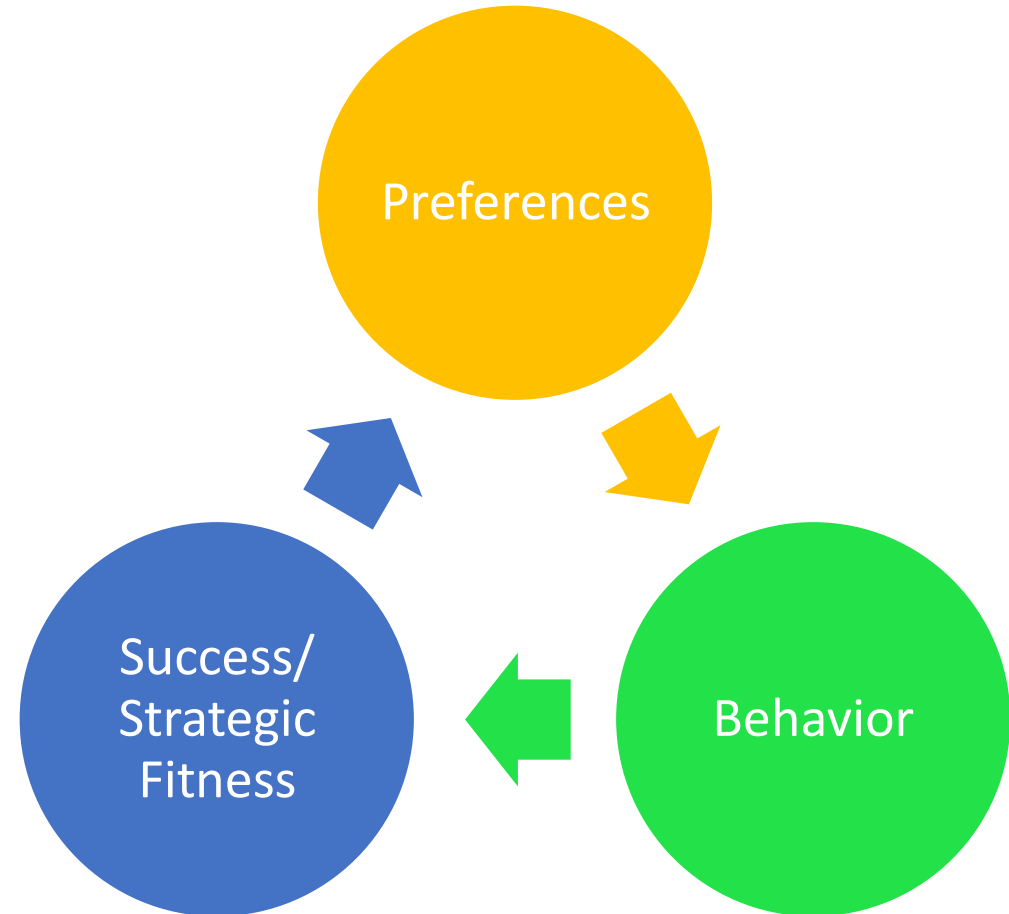
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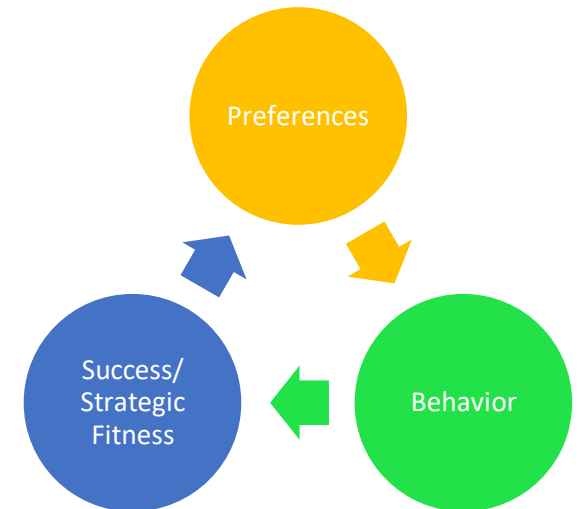
# Evolutionary Game Theory and Basketball

- Preferences are a function of strategic fitness (e.g., Guth and Yaari (1992), Bisin and Verdier (2001))
  - Survival of a coach depends upon their ability to win
- “Evolutionary game theory has produced an impressive body of abstract results. Its continued relevance now depends upon the ability to use these results in more concrete economic settings.”
  - Samuelson (2003):
- In this paper we examine applicability of this theory to NBA basketball



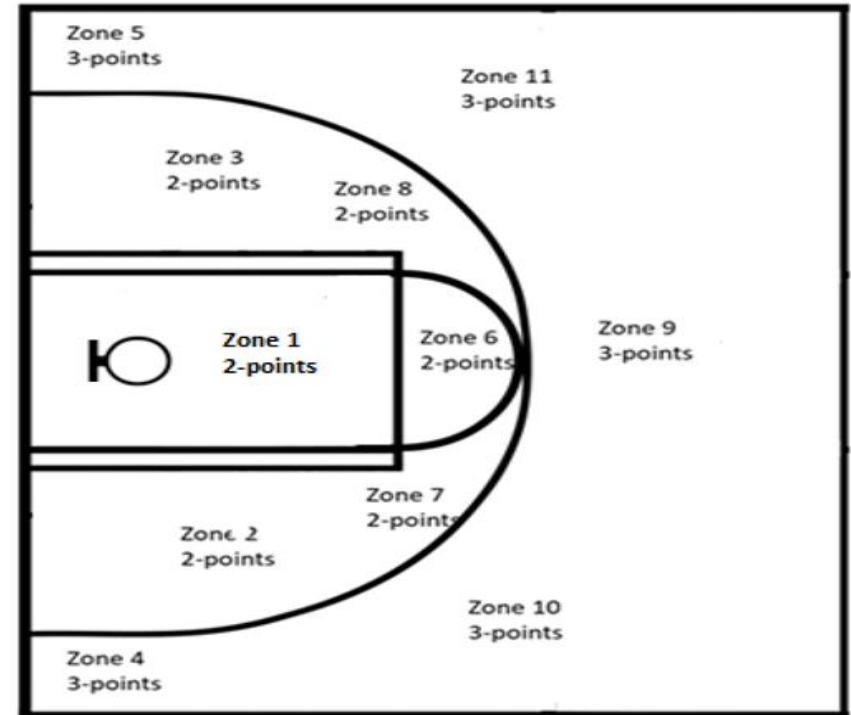
# Preview of Results

- Estimate implied preferences assuming strategic fitness
  - Estimate implied coefficient of risk aversion (CRRA) from closest Stackelberg Equilibrium to observed strategies
  - Risk aversion => employ strategies that trade off expected point production to reduce risk
- **Main Result: Successful defenses induce higher levels of risk aversion from the opposing team's offence which in turn allows the team to reduce their own offensive risk aversion**
  - Unsupervised Learning Insights: Identifies strategies associated with successful defenses (i.e., high +ve CRRA versus high -ve CRRA factor loadings)
- Equilibrium provides statistically significant ( $< 0.0001$ ) out of sample predictions (post season)

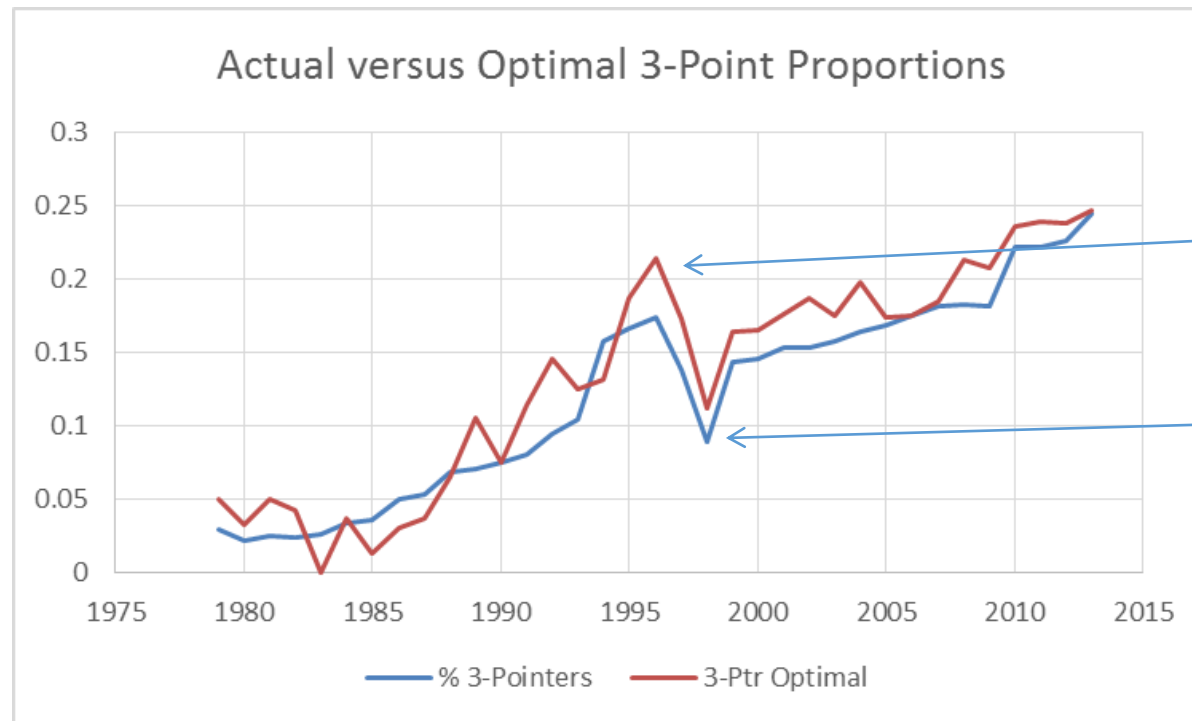


# Basketball as a Nash Equilibrium with Commitment

- We model basketball as a Stackelberg equilibrium *with commitment*
  - Conitzer and Sandholm (2006), Conitzer (2016))
- Strategy is a vector,  $\omega = (\omega_1, \dots, \omega_{11})$ , of relative proportions of shots taken from each zone
  - *Restrict to the class of the CRRA preferences to identify efficient strategies prior to start of play*
- Equilibrium is a *pair* of mixed strategies
  - Component 1: Team A's offensive strategy when playing against team B's defense
  - Component 2: Team B's offensive strategy when playing against team A's defense.
  - Equilibrium strategies can be identified relative to exogenous preferences (e.g., Fichman and O'Brien(2017, 2018))
- Current paper we estimate CRRA preference coefficient from *the equilibrium that best describes observed strategies*



# Relevance of Mean/Variance Statistics for Basketball



Source: "Investing in Three Point Shooting: A Strategic Portfolio Management Approach" Mark Fichman and John O'Brien Journal of Sports Analytics, Vol 4, No 2, 2018

**Mean/Variance/Covariance** world provides a nice description/prediction of the evolution of the 3-point shot within the NBA

## 1994-95

- Shortened the three-point line (22 feet in the corners extending to 23 feet, nine inches at the top of the key) to a uniform 22 feet around the basket.

## 1997-98

- The three-point line, 22 feet from the basket, lengthened to its original distance of 23 feet, nine inches, except in the corners, where the distance remained 22 feet.

**Preferences** were exogenously fixed by imposing the Sharpe Ratio (SR) on the mixed strategy optimization problem ( $E(\text{Payoff})/\text{Volatility} = \text{SR}$ )

# Solving for Equilibrium Strategies using Mean Variance Statistics

- Preferences are restricted to the class of Iso-elastic utility functions

- Constant Relative Risk Aversion (CRRA)

- $U_\lambda(x) = \frac{x^{1-\lambda}}{1-\lambda}, \quad \lambda > 0 \text{ and } \lambda \neq 1$

- $U_\lambda(x) = \ln(x), \quad \lambda = 1$

- **Definition:** Equivalent utility functions for CRRA are approximated via a second-order Taylor series as follows (e.g., Choi 2006).

- $U(\mu_0, \sigma_0) = u(\mu_0) + 0.5u''(\mu_0)\sigma_0^2$

- **Definition:** A strategy is efficient if the vector of weights  $\omega$  maximize the expected equivalent utility of points made net of points given up for some CRRA coefficient  $\lambda$ .

Maximize w.r.t.  $\omega$   $U_\lambda(\mu_d, \sigma_d)$

Subject to:

$$\sum_j \omega_j = 1$$

Where

$$\omega_j \geq 0$$

# Results: Equilibrium Example

|  | CRRRA Offense | CRRRA Defense | Wins (W) | Losses (L) | W/L % | Ortg   | Drtg   |
|--|---------------|---------------|----------|------------|-------|--------|--------|
| CRRRA Equilibrium  |               |               |          |            |       |        |        |
| Eastern Conference   |               |               |          |            |       |        |        |
| Toronto (TOR)  | 1.3           | 1.84          | 51       | 31         | 0.622 | 113.2  | 108.68 |
| Brooklyn Nets (BKN)  | 0.86          | 0.51          | 20       | 62         | 0.244 | 104.61 | 111.34 |
| Western Conference   |               |               |          |            |       |        |        |
| Golden State Warriors (GSW)  | 0.98          | 1.81          | 67       | 15         | 0.817 | 116.26 | 104.57 |
| PhoenixSuns (PHX)  | 0.73          | 0.94          | 24       | 58         | 0.293 | 107.32 | 112.79 |
| Offensive rating (ORtg) = Estimated points scored per 100 possessions  |               |               |          |            |       |        |        |
| Defensive rating (DRtg) = Estimated points allowed per 100 possessions |               |               |          |            |       |        |        |

Note: 1 is the log optimal solution (2016/17 Season)

| Team                   |     | Offensive CRRA<br>(Mean) | Offensive CRRA<br>(Std Deviation) | Defensive CRRA<br>(Mean) | Defensive CRRA<br>(Std Deviation) |
|------------------------|-----|--------------------------|-----------------------------------|--------------------------|-----------------------------------|
| Atlanta Hawks          | ATL | 1.08                     | 1.36                              | 1.17                     | 1.35                              |
| Brooklyn Nets          | BKN | 0.86                     | 1.08                              | 0.51                     | 0.76                              |
| Boston Celtics         | BOS | 1.38                     | 1.23                              | 1.13                     | 0.65                              |
| Charlotte Hornets      | CHA | 0.99                     | 1.00                              | 0.87                     | 1.03                              |
| Chicago Bulls          | CHI | 0.90                     | 1.05                              | 1.39                     | 1.09                              |
| Cleveland Cavaliers    | CLE | 1.28                     | 1.28                              | 0.90                     | 1.05                              |
| Dallas Mavericks       | DAL | 1.60                     | 1.43                              | 0.94                     | 1.10                              |
| Denver Nuggets         | DEN | 1.44                     | 1.06                              | 1.35                     | 1.35                              |
| Detroit Pistons        | DET | 1.07                     | 0.98                              | 0.76                     | 1.11                              |
| Golden State Warriors  | GSW | 0.98                     | 1.09                              | 1.81                     | 1.00                              |
| Houston Rockets        | HOU | 0.76                     | 1.19                              | 1.17                     | 1.01                              |
| Indiana Pacers         | IND | 1.30                     | 0.99                              | 1.37                     | 1.20                              |
| Los Angeles Clippers   | LAC | 1.36                     | 1.34                              | 1.51                     | 1.01                              |
| Los Angeles Lakers     | LAL | 0.69                     | 1.08                              | 0.32                     | 0.34                              |
| Memphis Grizzlies      | MEM | 1.07                     | 1.47                              | 1.54                     | 1.06                              |
| Miami Heat             | MIA | 1.08                     | 1.17                              | 1.37                     | 1.17                              |
| Milwaukee Bucks        | MIL | 1.06                     | 0.88                              | 1.17                     | 1.04                              |
| Minnesota Timberwolves | MIN | 0.93                     | 1.11                              | 0.70                     | 1.05                              |
| New Orleans Pelicans   | NOP | 0.97                     | 1.00                              | 1.31                     | 1.30                              |
| New York Knicks        | NYK | 1.72                     | 1.48                              | 1.30                     | 1.02                              |
| Oklahoma City Thunder  | OKC | 0.46                     | 1.02                              | 1.59                     | 1.26                              |
| Orlando Magic          | ORL | 0.93                     | 1.32                              | 0.75                     | 0.82                              |
| Philadelphia 76ers     | PHI | 0.32                     | 0.41                              | 1.04                     | 1.16                              |
| Phoenix Suns           | PHX | 0.73                     | 0.90                              | 0.94                     | 1.35                              |
| Portland Trail Blazers | POR | 1.36                     | 0.90                              | 0.76                     | 1.16                              |
| Sacramento Kings       | SAC | 1.04                     | 0.67                              | 1.07                     | 1.27                              |
| San Antonio Spurs      | SAS | 1.50                     | 0.62                              | 0.87                     | 1.14                              |
| Toronto Raptors        | TOR | 1.30                     | 1.05                              | 1.84                     | 1.33                              |
| Utah Jazz              | UTA | 1.00                     | 1.18                              | 0.86                     | 1.24                              |
| Washington Wizards     | WAS | 1.52                     | 1.26                              | 0.37                     | 0.64                              |

CRRA Results: Regular season results  
 Computed from MV statistics for every pair of  
 teams => Heterogeneous CRRA coefficients

If fitness results from strategic interactions then  
 heterogeneous coefficients are predicted =>  
 Prediction applicable to winning in NBA  
 basketball.



# Correlations with Performance Measures

|          | Wins | Losses | W/L% | MOV  | ORtg | DRtg  | NRtg | MOV/A | ORtg/A | DRtg/A | NRtg/A | Offense | Defense |
|----------|------|--------|------|------|------|-------|------|-------|--------|--------|--------|---------|---------|
| Off CRRA | 0.32 | -0.32  | 0.32 | 0.31 | 0.38 | -0.05 | 0.32 | 0.30  | 0.37   | -0.01  | 0.30   | 1.00    |         |
| Def CRRA | 0.48 | -0.48  | 0.48 | 0.51 | 0.35 | -0.43 | 0.50 | 0.50  | 0.34   | -0.42  | 0.50   | 0.07    | 1.00    |

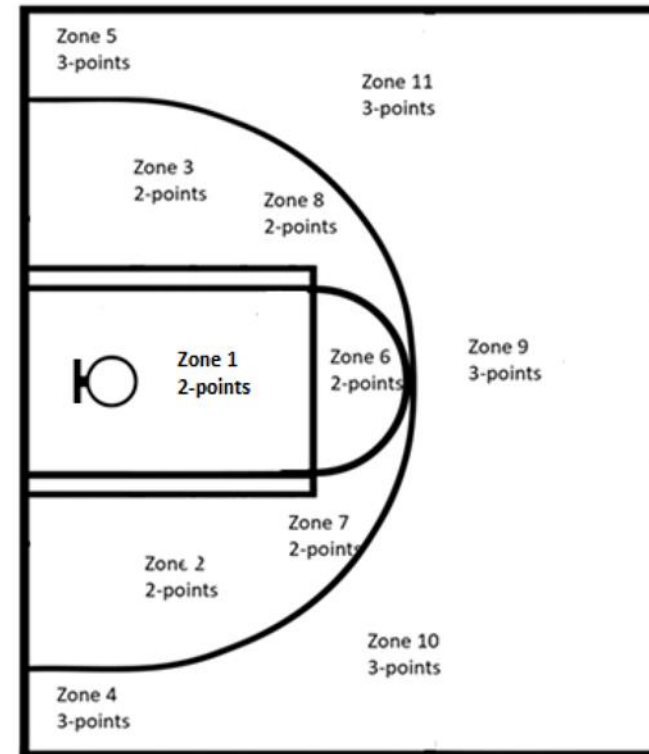
- Critical values: 5% level is 0.349 and 1% is .449 two-tailed test

## Table 7: Traditional Performance Analysis and CRRA Coefficients

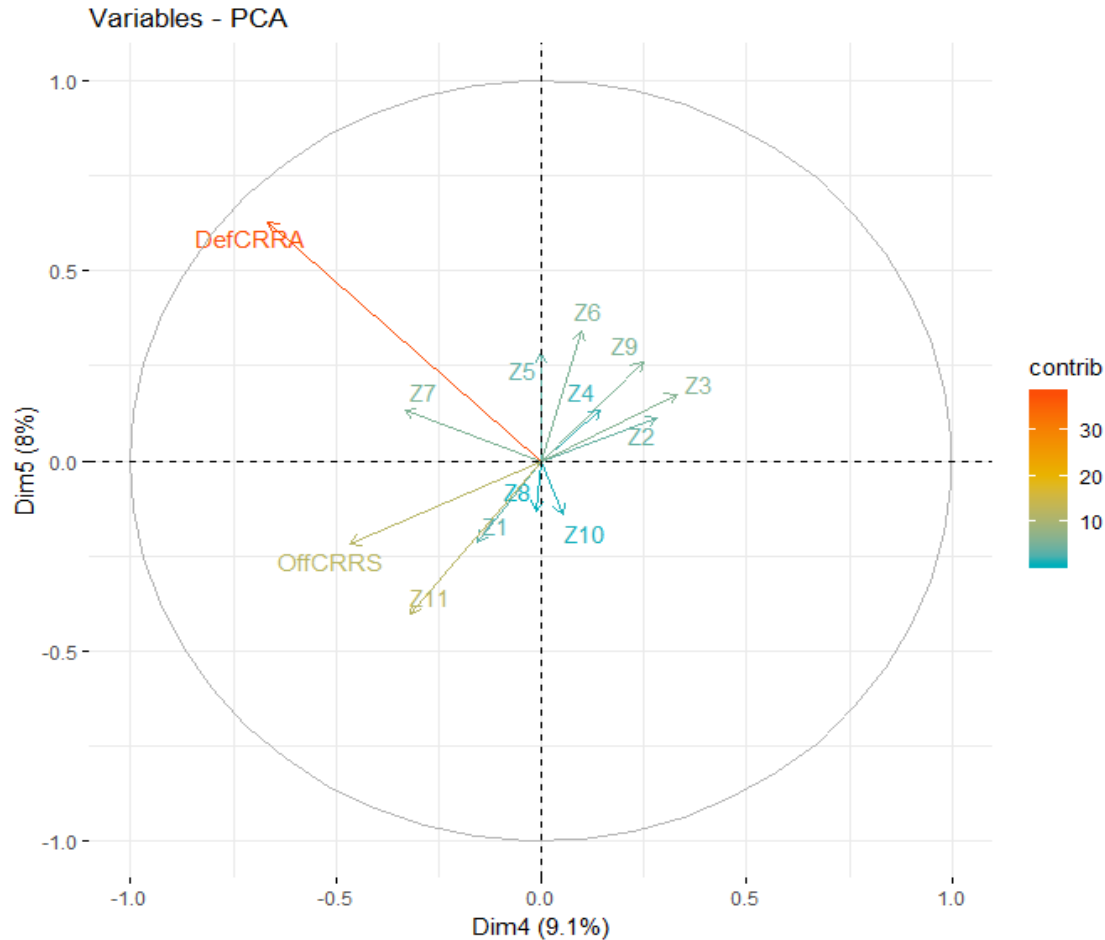
|            |  |
|------------|--|
| Wins       | Total Wins from 82 regular season games  |
| Losses     | Total Losses from 82 regular season games  |
| Win/Loss % | Wins/Losses as a percentage  |
| MOV        | Margin of Victory; the formula is PTS - Opp PTS.   |
| Ortg       | Offensive rating = Estimated points produced (players) or scored (teams) per 100 possessions |
| DRtg       | Defensive rating = Estimate of points allowed per 100 possessions                            |
| NRtg       | Net Rating (difference)  |
| MOV/A      | Margin of Victory adjusted for opponent's strength   |
| Ortg/A     | Offensive rating adjusted for opponents strength   |
| DRtg/A     | Defensive rating adjusted for opponents strength   |
| NRtg/A     | Net Rating adjusted for opponent's strength  |

# What are the Strategic Implications from a high CRRA?

- Conduct a principal component analysis of shots taken from the 11 court zones for the 30 NBA teams plus offensive and defensive team CRRA's
- Both Defensive (shots against) and Offensive Factors (shots taken)
- For Defense the first 6 factors (for factors explaining > 5% of variance) and only 2 of these 6 factors were significantly related to the Win/Loss Ratio and Top Team % performance measures
  - Top factors were not correlated with winning
  - Factors 4 and 5 factor scores by team were both significantly related to winning (Win/Loss Ratio & Top 3 teams)
  - Factors 4 (9% variance) and factor 5 (7% of variance)
- No offensive factors were positively correlated to winning but two were significantly negatively correlated to winning (i.e., bad strategy)
  - Reinforced the defense factor results discussed next

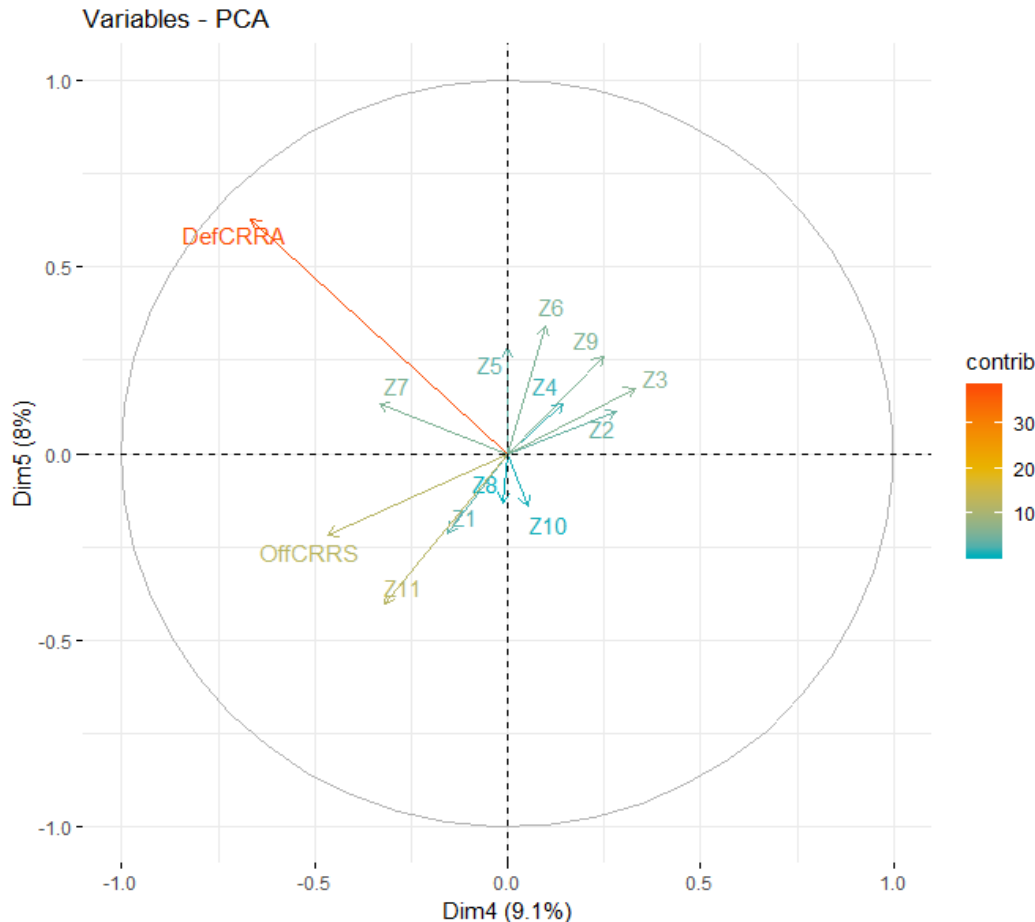


# Results: Team's Defensive and Offensive CRRA (i.e., opponent's offensive and defensive CRRA respectively)



|         | PC4      | PC5      |
|---------|----------|----------|
| DefCRRA | -0.6129  | 0.618495 |
| OffCRRS | -0.42928 | -0.21449 |
| Z1      | -0.14268 | -0.20891 |
| Z2      | 0.259841 | 0.109715 |
| Z3      | 0.304059 | 0.172354 |
| Z4      | 0.131491 | 0.132533 |
| Z5      | -0.00211 | 0.279454 |
| Z6      | 0.089973 | 0.33685  |
| Z7      | -0.3063  | 0.132499 |
| Z8      | -0.01298 | -0.12946 |
| Z9      | 0.227832 | 0.256766 |
| Z10     | 0.049475 | -0.13859 |
| Z11     | -0.29328 | -0.39685 |

# Factors 4 and 5: Offsetting Defensive CRRA



- Correlation

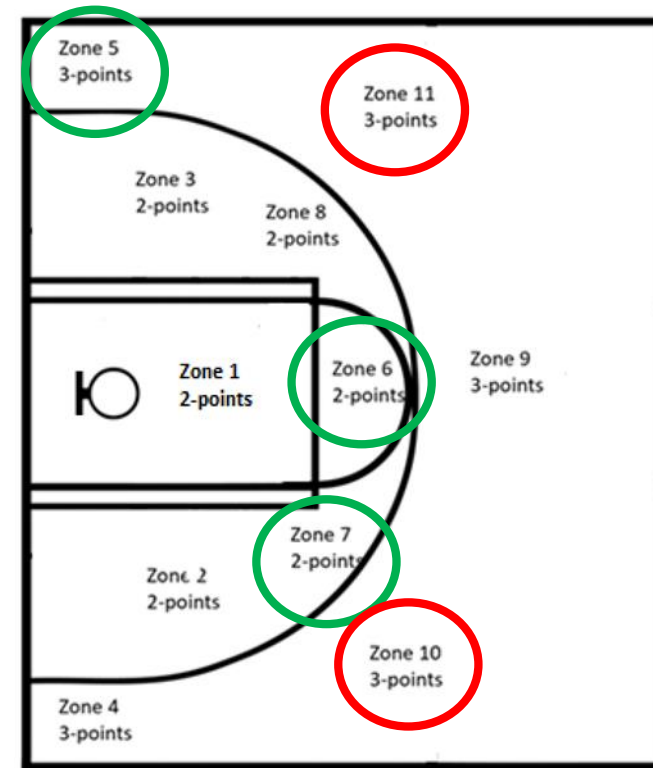
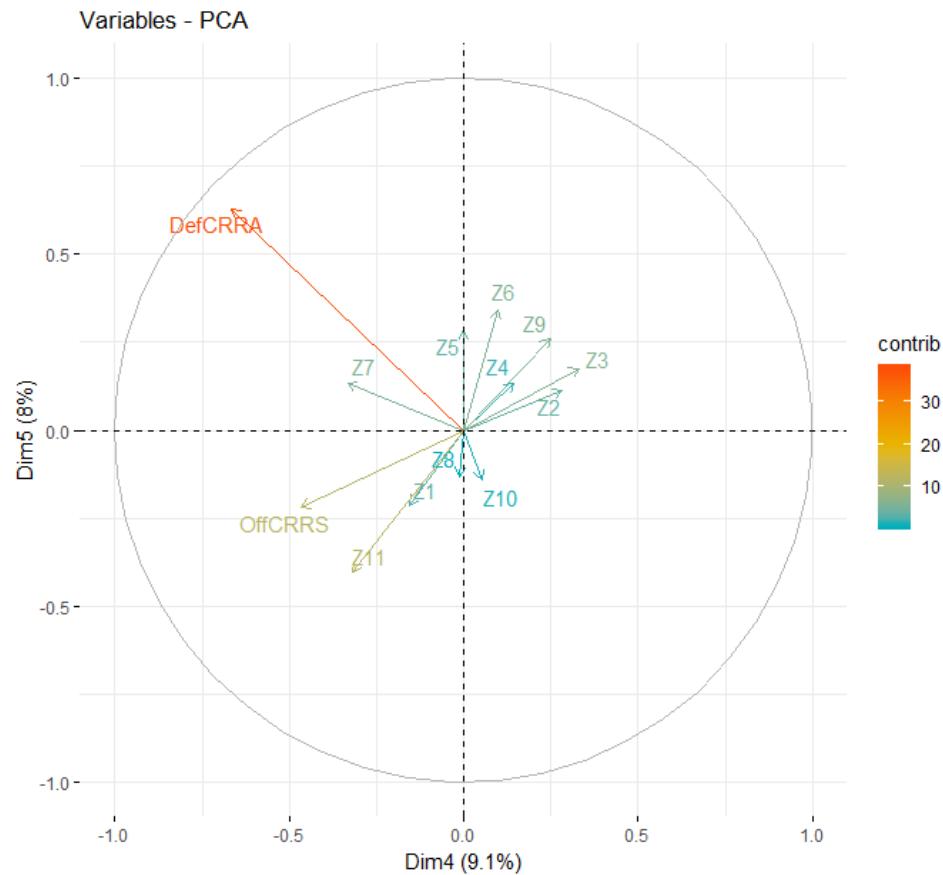
- Factor 4 negative correlation ( $r = -.36, -.33$  with W/L, Top 3 respectively)

- Factor 5 positive correlation ( $r = +.29, +.31$ ) with W/L, Top 3 respectively)

- DefCRRA Factor 4 = -0.61 (weak defense);

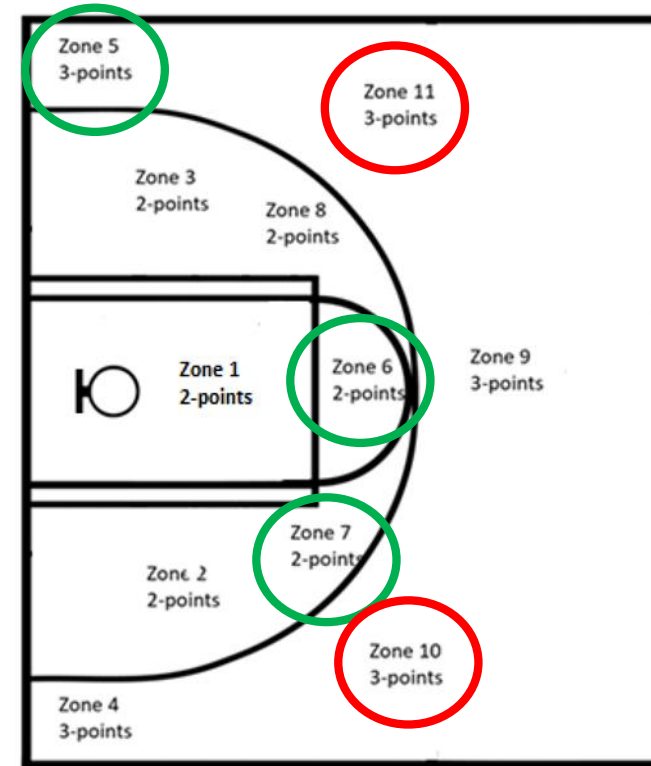
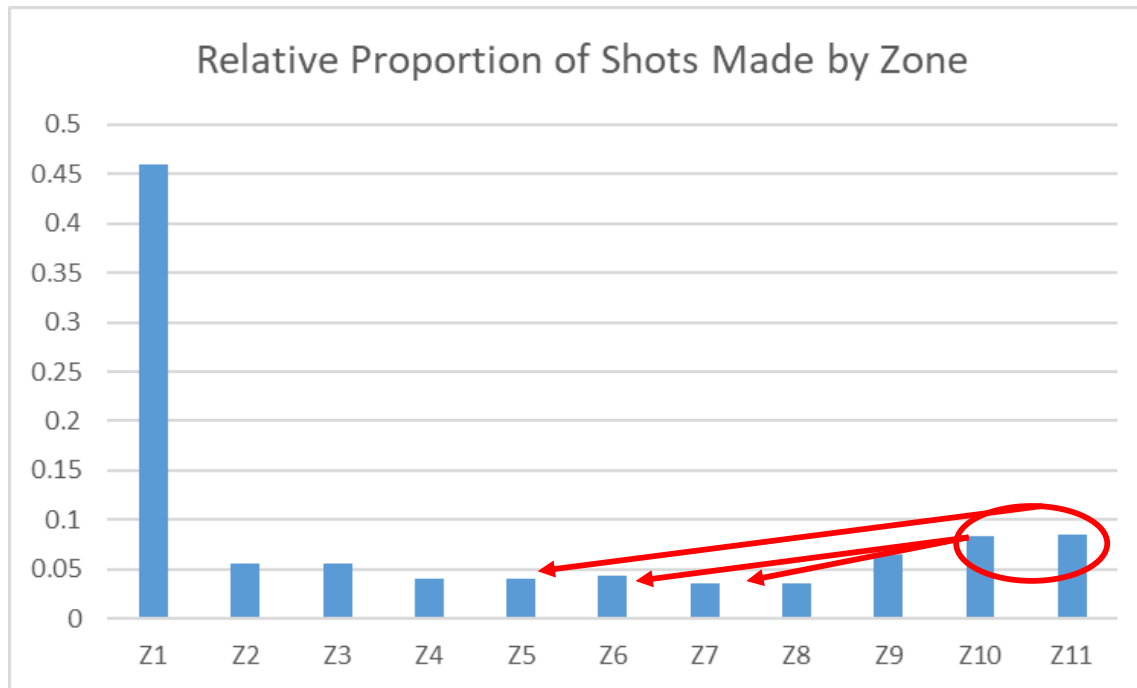
- DefCRRA Factor 5 (strong defense) = +0.61

# Factors 4 and 5: Offsetting Defensive CRRA



# Factors 4 and 5: Offsetting Defensive CRRA

Strong risk averse defense shifts weight away from Z10 & Z11  
To Z5, Z6 and Z7



# Out of Sample Post Season Equilibrium Predictions

Model: Win/Loss  $\sim$  Defensive E(Points Given Up) + Offensive E(Points Made)

|                           | Min      | 1Q         | Median   | 3Q                 | Max     |
|---------------------------|----------|------------|----------|--------------------|---------|
| Deviance Residuals        | -1.86559 | -1.04924   | -0.02999 | 1.03794            | 1.77467 |
| Coefficients              | Estimate | Std. Error | z value  | <u>Pr(&gt; z )</u> |         |
| Intercept                 | -9.492   | 3.7        | -2.565   | 0.0103*            |         |
| Defense E(Points Allowed) | -12.196  | 5.821      | -2.095   | 0.0361*            |         |
| Offense E(Points Made)    | 20.182   | 5.278      | 3.824    | 0.0001***          |         |

Significance codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05

**Table 4: Analysis of Equilibrium Strategy Fitness**

Preference Analysis of Final Series (GSW versus CLE) --- Simple Dynamics --- Defense induces risk aversion which in turn permits offense to be less risk averse

| Final Playoffs *2016/17) | GSW Offensive CRRA/CLE<br>Defensive CRRA | CLE Offensive CRRA/GSW<br>Defensive CRRA |
|--------------------------|--|--|
| Game 1 (GSW wins)        | 1.2                                      | 3.4                                      |
| Game 2 (GSW wins)        | 0.5                                      | 3.3                                      |
| Game 3 (GSW wins)        | 0.4                                      | 3.4                                      |
| Game 4 (CLE wins)        | 0.4                                      | 3.4                                      |
| Game 5 (GSW wins)        | 0.3                                      | 3.4                                      |

**Table 6: CRRA Coefficients from the Final Playoff Series for 2016/17**

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# Conclusions: Preference Dynamics

- Strong defensive teams appear to be able induce higher levels of risk aversion from the opposing offense
  - => greater tradeoff between risk and expected payoffs
  - Evaluating risk coefficients requires both offense and defensive CRRA's e.g., a bad combination is both low!
  - Overall teams are risk averse
- Factor 5 and reinforced in Final Series: If the defense is successful then the offensive can become less risk averse
  - Could be a generic result --- e.g., earlier work with NFL Pittsburgh Steelers (impact of Troy Palamalu)

Thank You!